### NOTICE OF REGULAR MEETING OF BOARD OF DIRECTORS OF **BASTROP ECONOMIC DEVELOPMENT CORPORATION (BEDC)** Monday, October 21, 2019 – 5:00 P.M. Bastrop City Hall, 1311 Chestnut Street, Bastrop, Texas

#### 1. CALL TO ORDER

The Bastrop EDC Board reserves the right to convene into Executive Session at any time

during the meeting regarding any agenda item in compliance with the Texas Open Meetings Act, Chapter 551 Government Code.

#### 2. PUBLIC COMMENT(S)

#### 3. REGULAR BUSINESS & PRESENTATIONS

- Approval of meeting minutes from the Bastrop EDC Regular Board Meeting of September 16, 2019. (page 3)
- 3.2. Acceptance of the Bastrop EDC's financial summary report for period ending August 31, 2019. Note: September financials will not be available until the fiscal year is closed by the Finance Department. (page 6)
- 3.3. Update on 921 Main Street Building from Project Manager Jimmy Crouch. (page 21)
- 3.4. Consideration, discussion and possible action on Resolution R-2019-0022 of the Bastrop Economic Development Corporation approving and requesting approval of an amendment to the BEDC's FY 2019/2020 annual budget to allocate SIXTY-FIVE THOUSAND SEVEN HUNDRED SEVENTY-FIVE (\$65,775) DOLLARS from previous year's budget now in the reserve funds to be designated as unused promotional funds from fiscal year 2018/2019. (page 22)
- Update on EDC staff activities (e.g., marketing, prospects, projects, events, and other 3.5. updates). (page 25)

#### 4. EXECUTIVE SESSION

- 4.1. The Bastrop EDC Board of Directors will meet in a closed/executive session pursuant to the Texas Government Code, Chapter 551, to discuss the following:
  - (1) **Section 551.071** Consultation with Attorney Request from AEI Technologies for final reimbursement
  - (2) Section 551.071 Consultation with Attorney and Section 551.087 Deliberation regarding the commercial or financial information received on potential projects -Project Paint by Number, 921 Main Street Project, and Project Q-Bert
  - (3) Section 551.071 Consultation with Attorney Section 551.072 Deliberation about the purchase, exchange, lease, or value of real property - Project Agnes II, Project Compassionate, Project Green, Project Noah, Project Gnome, Project Technology/MLK, Project Bronze Star, Project Paint by Number, Project Molly, and Project Q-Bert

(4) **Section 551.074** Personnel Matters – to deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of an employee.

- (5) **Section 551.074** Personnel Matters to deliberate on the appointment of an executive director.
- 4.2. The Bastrop EDC Board of Directors will reconvene into open session to discuss, consider and/or take any action necessary related to the executive sessions noted herein.

#### 5. ADJOURNMENT

#### **CERTIFICATE**

I, Kathy Merrifield, EDC Assistant of the Bastrop Economic Development Corporation (Bastrop EDC), certify that this Notice of Meeting was posted on the front window of the Bastrop EDC offices, 301 Hwy 71 W., Suite 214, at the Bastrop City Hall, 1311 Chestnut Street, and on the Bastrop EDC's website on this the 17<sup>th</sup> of October 2019 at 5:00 p.m. Copies of this agenda have been provided to those members of the media requesting such information.

Kathy Merrifield

Kathy Merrifield, BEDC Office Manager

THE BASTROP ECONOMIC DEVELOPMENT CORPORATION IS COMMITTED TO COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT. REASONABLE MODIFICATIONS AND EQUAL ACCESS WILL BE PROVIDED UPON REQUEST. PLEASE CALL 512-303-9700.



Agenda Item: 3.1

### AGENDA MEMORANDUM

Meeting Date: October 21, 2019

Agenda Item: Approval of meeting minutes from the Bastrop EDC Regular Board Meeting of

September 16, 2019.

Prepared by: Kathy Merrifield, Office Manager

The draft minutes from the Regular Board Meeting of September 16, 2019 are attached for the Board's review.

#### Attachments:

Draft minutes from the Regular Board Meeting of September 16, 2019

**Recommendation** – Approve the September meeting minutes as submitted.

**[RECOMMENDED MOTION]** – I move to approve the September meeting minutes as submitted.

### BASTROP ECONOMIC DEVELOPMENT CORPORATION (BEDC) BOARD OF DIRECTORS

### Minutes of Monthly Meeting, September 16, 2019 Bastrop City Hall, 1311 Chestnut Street, Bastrop, Texas

The Bastrop Economic Development Corporation (BEDC) met on Monday, September 16, 2019, at 5:00 p.m. at Bastrop City Hall, 1311 Chestnut Street, for a Monthly Meeting. Board members present: Kathryn Nash, Kevin Plunkett, Connie Schroeder, Ron Spencer, Pat Crawford, Sam Kier and Jeff Haladyna. Staff members present: Phallan Davis, Angela Ryan, Jean Riemenschneider and Kathy Merrifield. BEDC Attorney Cameron Cox was also in attendance.

- 1. CALL TO ORDER Board Chair Kathryn Nash called the Board Meeting to order at 5:00 p.m.
- **2. PUBLIC COMMENT(S)** There were no public comments.

#### 3. REGULAR BUSINESS & PRESENTATIONS

- 3.1. Approval of meeting minutes from the Bastrop EDC Regular Board Meeting of August 19, 2019. Mr. Spencer made the motion to approve the minutes as submitted, Ms. Crawford seconded, and the motion passed.
- 3.2. Acceptance of the Bastrop EDC's financial summary report for period ending July 31, 2019. Note: August 31, 2019 financials had not been provided at the time this packet was prepared. Mr. Kier made the motion to accept the July BEDC financials as submitted, Mr. Plunkett seconded, and the motion passed.
- 3.3. Update on 921 Main Street Building from Project Manager Jimmy Crouch. Note: this item was moved to first. Mr. Crouch presented his update on the 921 Main Street Project. No action was necessary.
- 3.4. Consideration, discussion and possible action on election of 2019/2020 BEDC Officers: Chair, Vice-Chair, Secretary and Treasurer. Ms. Schroeder thanked re-appointed Board members Ms. Nash, Mr. Kier, Mr. Spencer and Mr. Plunkett for continuing to serve for two more years. She then made a motion to leave current officers in place: Ms. Nash as Board Chair, Mr. Plunkett as Vice Chair and Mr. Kier as Secretary/Treasurer. Ms. Crawford seconded, and the motion passed.
- 3.5. Consideration, discussion and possible action on Board meeting schedule for 2019/2020, including date and/or time of meetings. Ms. Davis presented the dates for FY19/20 Board Meetings as being the third Monday of each month except for January and February where the meeting has been moved to the fourth Monday due to MLK Day and President's Day consecutively. Ms. Schroeder suggested moving March's meeting to the fourth Monday as well since the third Monday falls during the week of Spring Break. After some discussion, this was agreed upon. Ms. Schroeder made the motion to approve the FY19/20 Board Meeting schedule as presented, including the start time of 5:00 p.m., with the addition of moving March's meeting to the fourth Monday. Mr. Kier seconded, and the motion passed.
- 3.6. Consideration, discussion and possible action to approve Resolution R-2019-0021 authorizing a change to the BEDC's Fiscal Year 2018-19 budget and subsequent payment of an additional \$6,187.00 to the City bringing the total amount to \$72,787.00 to be paid to the City of Bastrop for City Projects & Programs. Tracy Waldron, Chief Financial Officer for the City of Bastrop, presented to the Board the city's justifications for requesting the additional \$6,187.00. After

some discussion, Mr. Kier made the motion to reject Resolution R-2019-0021, Ms. Crawford seconded, and the motion passed.

- 3.7. Consideration, discussion and possible action on Resolution R-2019-0022 approving an amendment to the agreement with AEI Technologies to provide the final payment for the 7<sup>th</sup> full-time employee in the amount of \$9,334.00. Ms. Schroeder made the motion to strike Resolution R-2019-0022 from the agenda, Mr. Plunkett seconded, and the motion passed.
- 3.8. Update on EDC staff activities (e.g., marketing, prospects, projects, events, and other updates). Ms. Davis presented August staff activities, including metrics for the EDC website, social media, and projects. No action was necessary

#### 4. EXECUTIVE SESSION

- 4.1. At 6:01 p.m., the Bastrop EDC Board of Directors met in a closed/executive session pursuant to the Texas Government Code, Chapter 551, to discuss the following:
  - (1) **Section 551.071** Consultation with Attorney Request from AEI Technologies for final reimbursement
  - (2) **Section 551.071** Consultation with Attorney and **Section 551.087** Deliberation regarding the commercial or financial information received on potential projects Project Paint by Number, 921 Main Street Project, and Project Q-Bert
  - (3) **Section 551.072** Deliberation about the purchase, exchange, lease, or value of real property Project Paint by Number, 921 Main Street Project, and Project Q-Bert
  - (4) **Section 551.074** Personnel Matters to deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of an employee.
- 4.2. At 7:09 p.m., the Bastrop EDC Board of Directors reconvened into open session to discuss, consider and/or take any action necessary related to the executive sessions noted herein. No further action was necessary.
- **5. ADJOURNMENT** Board Chair Kathryn Nash adjourned the meeting at 7:15 p.m.

APPROVED:	Kathryn Nash, Board Chair	_ ATTEST:	Kathy Merrifield, Office Manager



Agenda Item: 3.2

### AGENDA MEMORANDUM

Meeting Date: October 21, 2019

Agenda Item: Acceptance of the Bastrop EDC's financial summary report for period ending

August 31, 2019.

Prepared by: BEDC Staff

Attached for the Board's review and consideration is the BEDC financial summary report for the period ending August 31, 2019.

#### Attachments:

Financial Summary Report for period ending August 31, 2019

**Recommendation** – Accept financial summary report as submitted.

[RECOMMENDED MOTION] – I move to accept the August BEDC financial summary report as submitted.

# Bastrop Economic Development Corporation

Financial Summary For Period Ending August 2019





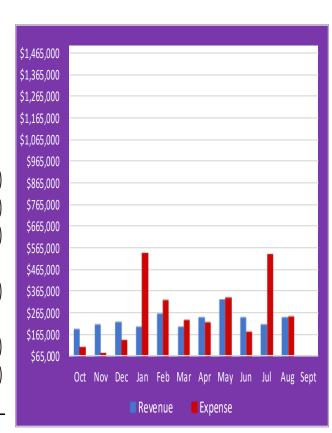
# Summary of Revenues and Expenditures As of August 31, 2019



### **OVERALL FUND PERFORMANCE**

### **REVENUES VS EXPENSES**

	FY2019		FY2019 FY2019		١	Monthly
<u>h</u>	<u>Revenue</u>	<u>Expense</u>			<u>Variance</u>	
\$	188,063	\$	107,119	\$	80,944	
	208,065		80,898	\$	127,167	
	221,414		140,654	\$	80,760	
	195,226		535,818	\$	(340,592)	
	254,659		322,143	\$	(67,484)	
	196,893		228,006	\$	(31,113)	
	240,963		218,110	\$	22,853	
	319,251		331,792	\$	(12,541)	
	242,050		176,790	\$	65,260	
	208,677		530,679	\$	(322,002)	
	238,945		246,735	\$	(7,790)	
		Revenue \$ 188,063 208,065 221,414 195,226 254,659 196,893 240,963 319,251 242,050 208,677	\$ 188,063 \$ 208,065	Revenue         Expense           \$ 188,063         \$ 107,119           208,065         80,898           221,414         140,654           195,226         535,818           254,659         322,143           196,893         228,006           240,963         218,110           319,251         331,792           242,050         176,790           208,677         530,679	Revenue         Expense           \$ 188,063         \$ 107,119           \$ 208,065         \$ 80,898           \$ 221,414         140,654           \$ 195,226         535,818           \$ 254,659         322,143           \$ 196,893         228,006           \$ 240,963         218,110           \$ 319,251         331,792           \$ 242,050         176,790           \$ 208,677         530,679	



Total

\$ 2,514,206

\$ 2,918,744

\$ (404,538)

Positive

The higher expense amounts are attributable to the Agnes Street project and bond payments. The Agnes project is being funded out of bond funds received in FY2018.

### 10/17/2019 Summary of Sales Tax Revenue

As of August 31, 2019



#### **REVENUE ANALYSIS**

### SALES TAX REVENUE

		١	FY2019		FY2019	١	<b>Monthly</b>	\$300,
	<u>Month</u>	<u>F</u>	<u>orecast</u>		<u>Actual</u>	<u>\</u>	/ariance	
Oct		\$	171,165	\$	178,959	\$	7,794	\$250,
Nov			192,394		194,036	\$	1,642	
Dec			181,978		208,910	\$	26,932	\$200,
Jan			195,618		182,199	\$	(13,419)	
Feb			244,522		242,902	\$	(1,620)	\$150,
Mar			171,165		181,171	\$	10,006	
Apr			183,392		215,401	\$	32,009	\$100,
May			250,872		201,204	\$	(49,668)	1
Jun			207,844		230,084	\$	22,240	\$50,
Jul			218,358		196,427	\$	(21,931)	
Aug			220,070		227,685	\$	7,615	
Sept			207,844					



Total Forecast YTD 2,445,222

\$ 2,258,978

21,600

Actual to Forecast

2,237,378 \$ 21,600

1.0%

Positive

Sales Tax revenue is 75% of total revenue. The amount in Oct. and Nov. are estimated due to the timing of receiving the payments. The State Comptroller has a two month lag between month earned and month distributed. The Actual to forecast year to date is a positive 1%. It was noted that several taxpayers paid in June future tax periods, causing the actual to be much higher than projected and reflecting a negative in July.



### Expenditures Budget to Actual Comparison

As of August 31, 2019



### **OPERATING EXPENDITURES COMPARISON**

	FY2019	FY2019		Monthly
Category	<u>Forecast</u>	<u>Actual</u>	,	<u>Variance</u>
Personnel	\$ 428,927	\$ 388,427	\$	40,500
Supplies & Material	21,905	18,670	\$	3,235
Maintenance & Repairs	13,060	8,333	\$	4,727
Occupancy	50,173	48,151	\$	2,022
Contractual Service	497,104	388,358	\$	108,746
Marketing/Advertising	568,944	446,869	\$	122,075
Contingency	-	-	\$	-
Debt Service	 415,509	 416,098	\$	(589)
Total	\$ 1,995,622	\$ 1,714,906	\$	280,716

Forecast to Actual %

14.07%

Positive

The forecast to actual comparison is a positive 14% year-to-date. There were several projects budgeted that have not seen expenses.



# Expenditures Budget to Actual Comparison As of August 31, 2019



CAP	ITAL	OUTLAY PRO	JECT	TS .			
		FY2019		FY2019		Budget	
<u>Project</u>		<u>Budget</u>		<u>Actual</u>		<u>Balance</u>	
Trail System Downtown Loop	\$	629,218	\$	21,638	\$	607,580	
(only engineering and permitting expenses so far)							
Bus. Ind. Park-Tech/MLK Infra		779,928		14,811	\$	765,117	
(only engineering expenses so far)							
Agnes/Home Depot Way Infra		1,157,466		1,090,713	\$	66,753	
This project is close to complete. A budget transfer increased the budget amount.							
921 Main St. Project		377,072		90,000	\$	287,072	
Engineering							
Total	\$	2,943,684	\$	1,217,162	\$	1,726,522	

These projects are funded by various funds including 2013 Bond funds, operating funds and 2018 Bond funds. The 921 Main St. Project was funded through a loan and available budgeted funds available.



2,713,338

614,248

### BASTROP ECONOMIC DEVELOPMENT CORPORATION FUND FY 2018-2019 BUDGET

Working Capital 9-30-2018

Working Capital 9-30-2010	\$ 5,069,820
<b>FY 2018-2019</b> Budgeted	
Revenues	\$ 3,228,020
Total FY 2018 Resources	\$ 8,297,840
Budgeted Expenditures:	
Operating Expenses	\$ (2,456,990)
Capital Expenses	\$ (2,664,684)
Debt Service (Interest only)	\$ (462,828)
	\$ (5.584.502)

Projected Working Capital Balance 09-30-2019

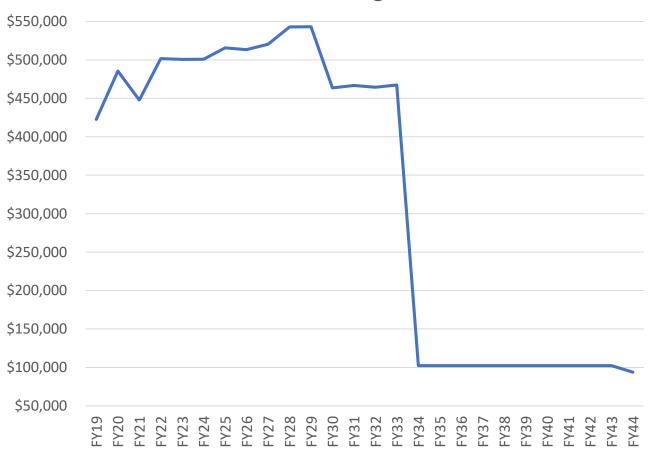
Reserve 25% of Operating Expense



<sup>\*</sup> The projected operating balance includes a \$150,000 reduction for designated operating equity.



### **Total Debt Obligation**



Total Debt Obligation

**BEDC Financial Statements attached** 

C I T Y O F B A S T R O P FINANCIAL STATEMENT

AS OF: AUGUST 31ST, 2019

PAGE:

15

601-BASTROP E.D.C. FUND

\*\* TOTAL REVENUE \*\*

M-T-DY-T-DPRIOR CURRENT BUDGET % OF REVENUES Y-T-DBUDGET ACTUAL ACTUAL BALANCE BUDGET TAXES & PENALTIES <u>2,192,493.13</u> <u>2,445,220.00</u> <u>227,685.30</u> <u>2,258,978.09</u> <u>186,241.91</u> <u>92.38</u> 00-00-4005 SALES TAX TOTAL TAXES & PENALTIES 2,192,493.13 2,445,220.00 227,685.30 2,258,978.09 186,241.91 92.38 CHARGES FOR SERVICES 12,650.00 13,800.00 1,150.00 12,650.00 00-00-4047 LEASE AGREEMENT 1,150.00 91.67 TOTAL CHARGES FOR SERVICES 12,650.00 13,800.00 1,150.00 12,650.00 1,150.00 91.67 OTHER REVENUE INTEREST INCOME 53,000.00 10,065.96 123,561.93 ( 70,561.93) 233.14 00-00-4400 INTEREST INCOME 65,073.28 0.00 555.34 00-00-4401 INTEREST RECEIVED ON NOTES \_\_\_ 1,000.00 124.84 875.16 12.48 123,686.77 ( 69,686.77) 229.05 TOTAL INTEREST INCOME 65,628.62 54,000.00 10,065.96 MISCELLANEOUS 100,000.00 0.00 0.00 0.00 100,000.00 0.00 00-00-4512 LAND/OTHER SALES 00-00-4514 MISCELLANEOUS INCOME 1,910.69 0.00 44.10 118,892.02 ( 118,892.02) 0.00 00-00-4558 BEDC GRANT RECEIPTS 0.00 615,000.00 0.00 0.00 615,000.00 0.00 1,910.69 715,000.00 44.10 118,892.02 596,107.98 TOTAL MISCELLANEOUS 16.63 TRANSFERS-IN OTHER SOURCES

2,272,682.44 3,228,020.00 238,945.36 2,514,206.88 713,813.12 77.89

<sup>9-19-201</sup>10/17/2019

C I T Y O F B A S T R O P FINANCIAL STATEMENT

AS OF: AUGUST 31ST, 2019

PAGE:

<sup>2</sup>6

601-BASTROP E.D.C. FUND

PRIOR CURRENT M-T-D Y-T-D BUDGET % OF EXPENDITURES Y-T-D BUDGET ACTUAL ACTUAL BALANCE BUDGET

DUE TO/FROM

\_\_\_\_\_

00-NON-PROGRAM

BEDC ADMINISTRATION

-----

00-NON-PROGRAM

-----

PERSONNEL COSTS						
70-00-5101 BEDC OPERATIONAL SALARIES	208,519.01	376,293.00	28,234.04	294,171.08	82,121.92	78.18
70-00-5116 LONGEVITY	549.84	597.00	0.00	579.00	18.00	96.98
70-00-5150 SOCIAL SECURITY	15,816.21	20,770.00	642.43	20,468.06	301.94	98.55
70-00-5151 RETIREMENT	24,246.79	31,283.00	4,327.09	37,061.77	( 5,778.77)	118.47
70-00-5155 GROUP INSURANCE	32,601.35	35,739.00	4,079.26	35,716.11	22.89	99.94
70-00-5156 WORKER'S COMPENSATION	357.25	507.00	0.00	430.79	76.21	84.97
TOTAL PERSONNEL COSTS	282,090.45	465,189.00	37,282.82	388,426.81	76,762.19	83.50
SUPPLIES & MATERIALS						
70-00-5201 OPERATIONAL SUPPLIES (OFFIC	4,980.84	7,000.00	458.43	4,548.88	2,451.12	64.98
70-00-5203 POSTAGE	79.53	360.00	0.00	21.57	338.43	5.99
70-00-5206 OFFICE EQUIPMENT	4,345.58	16,000.00	0.00	14,100.15	1,899.85	88.13
TOTAL SUPPLIES & MATERIALS	9,405.95	23,360.00	458.43	18,670.60	4,689.40	79.93
MAINTENANCE & REPAIRS						
70-00-5301 MAINT OF EQUIPMENT	0.00	1,000.00	0.00	511.00	489.00	51.10
70-00-5331 INDUSTRIAL PARK MAINT EXP	5,750.00	8,900.00	200.00	4,972.50	3,927.50	55.87
70-00-5345 BUILDING REPAIRS & MAINT.	•	4,333.00	200.00	2,850.00	1,483.00	65.77
TOTAL MAINTENANCE & REPAIRS	7,950.00	14,233.00	400.00	8,333.50	5,899.50	58.55
<u>OCCUPANCY</u>						
70-00-5401 COMMUNICATIONS	6,830.61	8,880.00	330.52	6,527.25	2,352.75	73.51
70-00-5402 OFFICE RENTAL	39,600.00	42,899.00	3,300.00	39,600.00	3,299.00	92.31
70-00-5403 UTILITIES	1,854.43	2,955.00	257.92	2,024.07	930.93	68.50
TOTAL OCCUPANCY	48,285.04	54,734.00	3,888.44	48,151.32	6,582.68	87.97

C I T Y O F B A S T R O P FINANCIAL STATEMENT

AS OF: AUGUST 31ST, 2019

PAGE:

17

601-BASTROP E.D.C. FUND

TOTAL CONTINGENCY

Y-T-D PRIOR CURRENT M-T-DBUDGET % OF EXPENDITURES Y-T-DBUDGET ACTUAL ACTUAL BALANCE BUDGET CONTRACTUAL SERVICES 70-00-5505 PROFESSIONAL SERVICES 21,635.72 293,191.00 29,097.70 156,121.64 137,069.36 53.25 70-00-5518 AUDIT 4,000.00 10,000.00 0.00 4,000.00 6,000.00 40.00 70-00-5525 LEGALS 43,404.35 30,000.00 5,714.02 20,821.53 9,178.47 69.41 70-00-5526 LEGAL PROJECTS 8,932.50 28,000.00 3,432.00 11,946.50 16,053.50 42.67 70-00-5530 ENGINEERING 8,735.00 15,000.00 0.00 11,900.00 3,100.00 79.33 975.75 0.00 70-00-5540 PROPERTY INSURANCE 1,250.00 1,028.76 221.24 82.30 70-00-5561 CONTRACTUAL SERVICES 8,589.96 13,788.05 0.00 13,788.05 0.00 100.00 70-00-5574 CITY PROJECTS & PROGRAMS 50,000.00 202,100.00 0.00 0.00 202,100.00 0.00 3,218.00 4,282.00 70-00-5575 CITY SHARED SERVICES 7,500.00 0.00 42.91 2,166.86 70-00-5580 BIP TECHNOLOGY/MLK INFRASTR 103,200.00 103,200.00 8,600.00 103,200.00 0.00 100.00 70-00-5596 MAIN STREET PROG SUPPORT 45,833.37 50,000.00 4,166.67 45,833.37 4,166.63 91.67 70-00-5598 CITY ADMINISTRATIVE SUPPORT 16,500.00 18,000.00 1,500.00 16,500.00 1,500.00 91.67 313,973.51 772,029.05 52,510.39 388,357.85 50.30 TOTAL CONTRACTUAL SERVICES 383,671.20 OTHER CHARGES 70-00-5603 MARKETING TRAVEL 16,671.28 28,000.00 325.00 17,874.54 10,125.46 63.84 70-00-5604 BUSINESS DEVELOPMENT 7,277.61 10,000.00 2,942.49 5,649.72 4,350.28 56.50 70-00-5605 TRAINING TRAVEL 7,670.05 19,000.00 0.00 18,938.46 61.54 99.68 70-00-5606 AUTO ALLOWANCE - STAFF 0.00 7,000.00 37.24 3,058.83 3,941.17 43.70 70-00-5615 DUES, SUBSCRIPTIONS & PUBLI 21,403.03 38,500.00 260.23 24,888.96 13,611.04 64.65 70-00-5631 BONDS FOR BEDC OFFICERS 925.75 1,000.00 0.00 929.83 70.17 92.98 70-00-5633 LOCAL/MISC ADV & SPONSORSHI 9,536.33 10,750.00 189.23 8,804.32 1,945.68 81.90 70-00-5634 NATIONAL/REG ADV & MARKETIN 24,440.91 45,000.00 3,892.75 13,077.78 29.06 31,922,22 70-00-5636 DIGITAL ADV & MARKETING 2,303.82 20,000.00 0.00 14,200.72 5,799.28 71.00 70-00-5637 SPECIAL ADV & MARKETING 550.00 1,000.00 0.00 1,000.00 0.00 0.00 59.35 70-00-5641 SPL EDUC & WORKFORCE DEVELO 12,657.13 20,000.00 0.00 11,870.97 8,129.03 70-00-5642 SPL ENTREPRENEURIAL/SM BUS 16,256.73 10,000.00 0.00 0.00 10,000.00 0.00 70-00-5643 SPL RETAIL RECRUITING 15,495.00 19,000.00 0.00 14,500.00 4,500.00 76.32 70-00-5644 380 AGREEMENT REIMBURSEMENT 272,961.40 385,000.00 0.00 293,718.91 91,281.09 76.29 70-00-5646 LAND/GRANT REBATES 33,019.43 82,979.00 0.00 9,333.00 73,646.00 11.25 70-00-5650 SPL PRJT BUS RETEN & EXPAN 2,826.74 5,000.00 0.00 22.65 4,977.35 0.45 70-00-5689 OPPORTUNITY AUSTIN 10,000.00 10,000.00 0.00 10,000.00 100.00 0.00 70-00-5690 CASH INCENTIVE 0.00 123,535.00 0.00 0.00 123,535.00 0.00 70-00-5691 CLOSING COSTS 0.00 35,000.00 0.00 0.00 35,000.00 0.00 TOTAL OTHER CHARGES 453,995.21 870,764.00 7,646.94 446,868.69 423,895.31 51.32 CONTINGENCY 70-00-5900 CONTINGENCY 0.00 25,000.00 0.00 0.00 25,000.00 0.00

25,000.00

0.00

0.00

25,000.00

0.00

0.00

C I T Y O F B A S T R O P FINANCIAL STATEMENT

AS OF: AUGUST 31ST, 2019

PAGE:

**1**8

601-BASTROP E.D.C. FUND

Y-T-D PRIOR CURRENT M-T-DBUDGET % OF EXPENDITURES Y-T-DBUDGET ACTUAL ACTUAL BALANCE BUDGET CAPITAL OUTLAY 70-00-6713 TRAIL SYS FROM ESKEW TO HWY 11,175.48 629,218.00 0.00 21,637.50 607,580.50 3.44 0.00 70-00-6714 921 MAINSTREET PROJECT 0.00 377,072.00 90,000.00 287,072.00 23.87 70-00-6715 BIP TECHNOLOGY/MLK INFRASTR 0.00 779,928.00 0.00 1,486.25 778,441.75 0.19 70-00-6716 AGNES/HOME DEPOT INFRASTRUC 0.00 1,157,466.00 5,280.00 1,090,713.13 66,752.87 94.23 TOTAL CAPITAL OUTLAY 11,175.48 2,943,684.00 5,280.00 1,203,836.88 1,739,847.12 40.90 DEBT SERVICE 70-00-7133 C OF O SERIES 2013 PRINCIPL 71,000.00 76,000.00 0.00 76,000.00 0.00 100.00 70-00-7134 C OF O SERIES 2013 INTEREST 96,598.75 94,469.00 0.00 94,468.75 0.25 100.00 70-00-7137 C OF O SERIES 2010 PRINCIPA 46,498.00 49,274.00 0.00 49,274.00 0.00 100.00 70-00-7138 C OF O SERIES 2010 INTEREST 9,503.47 7,876.00 0.00 7,876.04 ( 0.04) 100.00 70-00-7156 GO REFUNDING 2017-INT 20,000.00 20,000.00 0.00 20,000.00 0.00 100.00 60,000.00 60,000.00 60,000.00 0.00 100.00 70-00-7605 BOND PRINCIPAL 2018 0.00 70-00-7606 BOND INTEREST 2018 0.00 47,318.95 21,187.49 47,318.74 0.21 100.00 243,600.22 354,937.95 354,937.53 TOTAL DEBT SERVICE 81,187.49 0.42 100.00 1,370,475.86 5,523,931.00 188,654.51 2,857,583.18 2,666,347.82 51.73 TOTAL 00-NON-PROGRAM ADMINISTRATION \_\_\_\_\_ CAPITAL OUTLAY DEBT SERVICE 0.00 70-10-7097 INTEREST EXPENSE ON FNB NOT 0.00 500.00 0.00 0.00 500.00 55,000.00 55,000.00 55,000.00 55,000.00 100.00 70-10-7603 BOND PRINCIPAL 2006 0.00 70-10-7604 BOND INTEREST 2006 8,618.37 5,071.00 3,080.00 6,160.00 1,089.00) 121.48 589.00) 100.97 TOTAL DEBT SERVICE 63,618.37 60,571.00 58,080.00 61,160.00 TOTAL ADMINISTRATION 63,618.37 60,571.00 58,080.00 61,160.00 589.00) 100.97 TOTAL BEDC ADMINISTRATION 1,434,094.23 5,584,502.00 246,734.51 2,918,743.18 2,665,758.82 52.27

5,584,502.00

246,734.51

2,918,743.18

2,665,758.82 52.27

1,434,094.23

\*\*\* END OF REPORT \*\*\*

\*\*\* TOTAL EXPENSES \*\*\*

AS OF: AUGUST 31ST, 2019

601-BASTROP E.D.C. FUND

ACCOUNT# TITLE

### ASSETS

-----

00-00-1010	BEDC OPERATING ACCT	43,371.73
00-00-1012	TEXAS CLASS	2,054,522.02
00-00-1100	TEXPOOL	2,739,124.75
00-00-1135	DREYFUS MM ACCT	8,186.57
00-00-1141	CERTIFICATE OF DEPOSIT FN	543,000.00
00-00-1224	ACCT RECEIVABLE-SALES TAX	369,000.00
00-00-1272	NOTES RECEIVABLE-GARMENT (	4,165.87)
00-00-1274	NOTES RECEIVABLE-GTG-LOA(	667.47)
00-00-1275	NOTES RECEIVABLE-GTG-LOA(	399.61)
00-00-1276	NOTES RECEIVABLE-GTG-LOA(	9.58)
00-00-1420	EQUIPMENT	8,300.77
00-00-1460	FIXED ASSETS - BUILDING	845,593.73
00-00-1470	FIXED ASSETS - LAND	844,671.06
00-00-1480	FIXED ASSETS - INFRASTRUC	0.18
00-00-1490	CONST IN PROGRESS-INFRAST	591,906.94
00-00-1499	ACCUMULATED DEPRECIATION(	330,597.36)
00-00-1570	DEFERRED OUTFLOW-CITY OPE	1,702.00
00-00-1575	DEFERRED OUTFLOWS-PENSION	20,827.00
00-00-1576	DEFERRED OUTFLOWS-ACTUARI	4,839.00
00-00-1578	DEFERRED OUTFLOWS-ASSUMPT	1,268.00
00-00-1579	DEFERRED OUTFLOW-TMRS OPE	679.00

7,741,152.86

TOTAL ASSETS 7,741,152.86

-----

19

PAGE: 2

AS OF: AUGUST 31ST, 2019

601-BASTROP E.D.C. FUND

ACCOUNT# TITLE

LIABILITIES	&	FUND	BALANCE

ACCOUNTS PAYABLE	440.00
RETAINAGE PAYABLES	53,546.78
NOTES PAYABLE-CITY-WTR PR	240,000.00
NOTES PAYABLE-CITY-TDC (	22,915.93)
BONDS PAYABLE CURRENT POR	312,774.00
TAX/REV 2006 BOND PAYABLE	55,000.00
TAX/REV BOND SERIES 2018	1,190,000.00
ACCRUED INTEREST PAYABLE	21,043.76
ACCRUED EXPENSES-TMRS OPE	46,866.22
UNEARNED REVENUE-TOWER	14,950.00
DUE TO CLEARING FUND	60,762.82
DUE TO OTHER GOVERNMENTS	3,000,418.44
DEFERRED INFLOW-CITY OPEB	1,926.00
DEFERRED INFLOW-ACTUARIAL	14,877.00
ENCUMBRANCE ACCOUNT (	193,407.63)
RESERVE FOR ENCUMBRANCE	193,407.63
NET PENSION LIABLIITY	84,229.00
	ACCOUNTS PAYABLE RETAINAGE PAYABLES NOTES PAYABLE-CITY-WTR PR NOTES PAYABLE-CITY-TDC ( BONDS PAYABLE CURRENT POR TAX/REV 2006 BOND PAYABLE TAX/REV BOND SERIES 2018 ACCRUED INTEREST PAYABLE ACCRUED EXPENSES-TMRS OPE UNEARNED REVENUE-TOWER DUE TO CLEARING FUND DUE TO OTHER GOVERNMENTS DEFERRED INFLOW-CITY OPEB DEFERRED INFLOW-ACTUARIAL ENCUMBRANCE ACCOUNT ( RESERVE FOR ENCUMBRANCE

5,090,238.64

TOTAL LIABILITIES 5,090,238.64

SURPLUS (DEFICIT) ( 404,536.30)

00-00-3000 NET ASSETS 2,307,228.28

00-00-3119 DESIGNATED OPERATING 150,000.00

00-00-3400 CONTRIBUTED CAPITAL 521,695.50

00-00-3506 RESTRICTED-ELLIOTT PARTN( 0.01)

00-00-3507 RESTRICTED - AEI TECHNOLO 9,333.00

00-00-3510 RESTRICTED-RESERVE 2018 B 108,127.42

00-00-3700 PRIOR PERIOD ADJ ( 40,933.67)

00-00-2870 COMPENSATED ABSENCES PAYA 16,320.55

TOTAL EQUITY 2,650,914.22

TOTAL LIABILITIES & FUND EQUITY 7,741,152.86

-----



Agenda Item: 3.3

### AGENDA MEMORANDUM

Meeting Date: October 21, 2019

Agenda Item: Update on 921 Main Street Building from Project Manager Jimmy Crouch.

Prepared by: BEDC Staff

Jimmy Crouch, the Project Manager for the 921 Main Street Project, will attend the meeting to give the Board an update.

Attachment: PowerPoint Presentation about 921 Main Street Project - see page 37 of packet.

**Recommendation** – No recommendation; item for informational purposes only.



Agenda Item: 3.4

### AGENDA MEMORANDUM

Meeting Date: October 21, 2019

Agenda Item: Consideration, discussion and possible action on Resolution R-2019-0022 of the

Bastrop Economic Development Corporation approving and requesting approval of an amendment to the BEDC's FY 2019/2020 annual budget to allocate SIXTY-FIVE THOUSAND SEVEN HUNDRED SEVENTY-FIVE (\$65,775) DOLLARS from the previous year's budget now in the reserve funds to be designated as unused

promotional funds from fiscal year 2018/2019.

Prepared by: BEDC Staff

With the completion of the 2018/2019 fiscal year, staff were able to determine that \$65,775 of budgeted promotional expenses were not spent during last budget year.

The Texas Comptroller of Public Accounts and the Texas Attorney General allow an economic development organization to "roll over" unexpended promotional funds into a designated account from one budget year to the next.

Since the amount of the unexpended funds was not known at the time the BEDC Board approved the 2019/2020 budget, this amount was not included. Per the BEDC's legal counsel, a budget amendment will allow for the unexpended funds to be set up in the current budget year in an account designated for promotional purposes.

Once Board approval is received, the budget amendment will require approval by City Council.

**Recommendation** – Approve the Resolution as presented.

**[RECOMMENDED MOTION]** – I move to approve Resolution R-2019-0022.

A RESOLUTION OF THE BASTROP ECONOMIC DEVELOPMENT CORPORATION APPROVING AND REQUESTING APPROVAL OF AN AMENDMENT TO THE BASTROP ECONOMIC DEVELOPMENT CORPORATION'S FY 2019/2020 ANNUAL BUDGET TO ALLOCATE SIXTY-FIVE THOUSAND SEVEN HUNDRED SEVENTY-FIVE (\$65,775.00) DOLLARS FROM PREVIOUS YEAR'S BUDGET NOW IN THE RESERVE FUNDS TO BE DESIGNATED AS UNUSED PROMOTIONAL FUNDS FROM FISCAL YEAR 2018/2019.

WHEREAS, the Bastrop Economic Development Corporation ("BEDC") is a public instrumentality and non-profit industrial development corporation duly established and operating under Local Government Code, Chapters 501 and 505, et seq., as amended, known as the Development Corporation Act of 1979 (the "Act"), and is acting with the approval of the governing body of the City of Bastrop, Texas (the "City"); and

WHEREAS, pursuant to the Texas Comptroller of Public Accounts and the Texas Attorney General, the BEDC is allowed to designate unexpended promotional funds from one budget year to the next under Texas Local Government Code, Chapters 501 and 505, et seq., as amended; and

**WHEREAS**, after careful evaluation and consideration by the Board, it was determined that the BEDC has unexpended promotional funds from FY 2018/2019 in the amount of \$65,775.00; and

**WHEREAS,** the BEDC adopted its FY 2019/2020 Annual Budget on August 19, 2019, which was subsequently adopted and authorized by the City of Bastrop City Council; and

**WHEREAS**, the FY 2019/2020 Annual Budget did not include these unexpended funds in a designated account, and therefore must be amended to include these funds for FY 2019/2020; and

**WHEREAS**, it is hereby officially found these funds were below the ten (10%) percent threshold under Tex. Loc. Gov't Code §505.103 and determined that the meeting at which this Resolution was passed was open to the public, and public notice of the time, place and purpose at which it was read was given in accordance with Chapter 551, Texas Government Code.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE BASTROP ECONOMIC DEVELOPMENT CORPORATION THAT:

**SECTION 1.** The Board hereby finds that all of the recitals above are true and correct and are incorporated herein as if restated in full.

**SECTION 2.** The Board approves an amendment to the FY 2019/2020 Annual Budget to allocate unused promotional funds from the BEDC's previous year's Reserve Fund Balance Account in the amount of \$65,775.00 to the appropriate BEDC account to be determined by the City of Bastrop's Finance Director (the "Budget Amendment").

**SECTION 3**. The Board recommends and requests that the Budget Amendment approved hereby by the BEDC be considered and approved by the City of Bastrop City Council for the purposes stated herein.

SECTION 4. This Resolution is effective up	oon passage.	
<b>DULY RESOLVED AND ADOPTED</b> on this _ of Directors of the Bastrop Economic Develop		_ 2019 by the Board
	BASTROP ECONOMIC DEVELOPMENT CORPO	RATION
	Kathryn Nash, Board Chai	r
ATTEST:		
Sam Kier, Board Secretary		
APPROVED AS TO FORM:		
Denton, Navarro, Rocha, Bernal & Zech, P.C.	-	



Agenda Item: 3.5

### AGENDA MEMORANDUM

Meeting Date: October 21, 2019

Agenda Item: Update on EDC staff activities (e.g., marketing, prospects, projects, events, and

other updates).

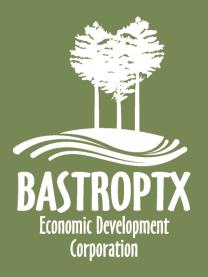
Prepared by: BEDC Staff

Please see attached presentation.

Attachment: PowerPoint Presentation about EDC activities.

**Recommendation** – No recommendation; item for informational purposes only.





# TODAY'S AGENDA

01.

Call To Order

02.

**Public Comment** 

03.

Regular Business & Presentations

04.

**Executive Session** 

05.

Adjournment



# 2. PUBLIC COMMENT



3.1

Regular Business

& Presentations

Approval of meeting minutes of the Bastrop EDC Regular Board Meeting of September 16, 2019.



3.2

Regular Business

& Presentations

Acceptance of the Bastrop EDC's financial summary report for period ending August 31, 2019.



# 10/1844mmary of Revenues and Expenditures – 08/31/19 31

Month	FY 2019 Revenue	FY 2019 Expense	Monthly Variance
October	\$188,063	\$107,119	\$80,944
November	208,065	80,898	127,167
December	221,414	140,654	80,760
January	195,226	535,818	(340,592)
February	254,659	322,143	(67,484)
March	196,893	228,006	(31,113)
April	240,963	218,110	22,853
May	319,251	331,792	(12,541)
June	242,050	176,790	65,260
July	208,677	530,679	(322,002)
August	238,945	246,735	(7,790)
September			
Total	\$2,514,206	\$2,918,744	\$(404,538)



1.0% increase

# Summary of Sales Tax Revenue – 08/31/19

Month	FY 2019 Forecast	FY 2019 Actual	Monthly Variance
October	\$171,165	\$178,959	\$7,794
November	192,394	194,036	1,642
December	181,978	208,910	26,932
January	195,618	182,199	(13,419)
February	244,522	242,902	(1,620)
March	171,165	181,171	10,006
April	183,392	215,401	32,009
May	250,872	201,204	(49,668)
June	207,844	230,084	22,240
July	218,358	196,427	(21,931)
August	220,070	227,685	7,615
September	207,844		
Total	\$2,445,222	\$2,258,978	\$21,600



# Expenditures Budget to Actual – 08/31/19

### **OPERATING EXPENDITURES COMPARISON**

	FY2019 FY20		FY2019	Monthly			
<u>Category</u>	<u>Forecast</u>			<u>Actual</u>		<u>Variance</u>	
Personnel	\$	428,927	\$	388,427	\$	40,500	
Supplies & Material		21,905		18,670	\$	3,235	
Maintenance & Repairs		13,060		8,333	\$	4,727	
Occupancy		50,173		48,151	\$	2,022	
Contractual Service		497,104		388,358	\$	108,746	
Marketing/Advertising		568,944		446,869	\$	122,075	
Contingency		-		-	\$	-	
Debt Service		415,509	_	416,098	\$	(589)	

Total

\$ 1,995,622

\$ 1,714,906

\$ 280,716

Forecast to Actual %

14.07%

Positive

The forecast to actual comparison is a positive 14% year-to-date.



# Expenditures Budget to Actual – 08/31/19

### **CAPITAL OUTLAY PROJECTS**

<u>Project</u>		FY2019 <u>Budget</u>		FY2019 <u>Actual</u>		Budget <u>Balance</u>	
rioject		<u>buuget</u>		<u>Actual</u>		<u>barance</u>	
Trail System Downtown Loop (only engineering and permitting expenses so far)	\$	629,218	\$	21,638	\$	607,580	
Bus. Ind. Park-Tech/MLK Infra		779,928		14,811	\$	765,117	
(only engineering expenses so far)							
Agnes/Home Depot Way Infra		1,157,466	1	,090,713	\$	66,753	
This project is close to complete							
<b>921 Main Street Project</b> Engineering		377,072		90,000	\$	287,072	
Total	\$	2,943,684	\$ 1	,217,162	\$	1,726,522	

These projects are funded by various funds including 2013 Bond funds, operating funds and 2018 Bond funds. The 921 Main Street Project is to be funded through a loan and available budgeted funds available.



### BASTROP ECONOMIC DEVELOPMENT CORPORATION FUND FY 2018-2019 BUDGET

Unaudited Operating Fund Balance 9-30-2018

\$ 5,069,820

### FY 2018-2019

Budgeted

Revenues <u>\$ 3,228,020</u>

Total FY 2018 Resources \$ 8,297,840

Budgeted Expenditures:

Operating Expenses \$ (2,456,990)

Capital Expenses \$ (2,664,684)

Debt Service \$ (462,828)

\$ (5,584,502)

Projected Ending Gross Fund Balance 09-30-2019 \$ 2,713,338

Reserve 25% of Operating Expense \$ 614,248



3.3

Regular Business & Presentations

Update on 921 Main Street Building from Project Manager Jimmy Crouch.



# Bastrop Economic Development Corporation

921 Main St. Monthly Report for September 2019



#### Owner Top 3 Priorities



- 1. Communication Communication with all parties throughout the pre-construction, construction and close-out process.

  There are neighboring businesses and the construction will be limited with materials staging areas and parking for workers and also daily pedestrians. A constant stream of communication on street closures, deliveries, early morning concrete placements, etc., will need to be provided well in advance of the work.
- 2. Schedule The Art Institute has stated that they need to move into the space by 06-15-2020. The current schedule is showing the end of June 2020 for a completion date. There is concern that the permitting process will delay the project. There is currently an impact. A schedule update has been requested from the general contractor based on current permitting.
- 3. **Budget** The goal for the project is to stay within the original construction budget.

#### **Project Description**



- Design and construction for a new building located at 921 Main Street, Bastrop TX.
- Great Team assembled for the project.
- The footprint of the building is 45'x100', 2 levels for a total floor space of approximately 9,000 sq. ft. (4,500 ea. Level)
- Final drawings are in progress for the building shell for Civil, Architectural, Structural and Mechanical and Electrical scopes of work.
- Tenant Improvements will be added after the interior design documents are completed, approved and estimates provided.

#### **Permit Status**



The Project will be permitted in the following manner:

- 1. Demolition phase. (foundation approval requested)
  - The site plans and demolition permit have been submitted to the City for review. The City has provided responses to the submittal. The general contractor is in the process of responding.
  - The City has requested stamped Engineered drawings for any temporary wall bracing that will be installed. The general contractor has submitted a plan and is searching for an Engineer that will stamp the drawings.
- 2. Building Shell phase.
  - Responses with Approval to Conditions will only be accepted on these dates 10/18/19 with 15-day Review Required or Deemed Approved. (11/8/19)

#### Permit Status cont.



- The site plans and drawing packages have been submitted to the City for review.
- The Office trailer permit application submitted (TBD may not be needed).
- 3. Building Interior Finishes phase. (tenant improvements)
  - ROW sidewalk permit in progress to be submitted 10-19.
  - Building Permit application in progress. Need final Civil, Arch., Structural and MEP drawings to submit. Initial drawing package has been submitted.
  - Tennant Improvement application need all interior drawings and interior finishes for application.

#### **Design Status**



#### Geotechnical

• The General Contractor has not made a decision on the testing firm for the soils, concrete and structural steel. No additional testing is required at this time.

#### **Testing**

- The asbestos test has been performed and the results were negative.
- Materials testing is included in the contract with the general contractor and will be per the City of Bastrop requirements.

  The name of the testing company has not been provided.

#### Structural

• Draft a letter for recommendation of adjacent properties to repair/replace interior masonry as needed.

#### Design Status cont.



#### Architectural, Civil, Structural and MEP for shell

- Shell design has been completed.
- Drawings for Building Permit resubmission will be turned in on Oct. 19, 2019.

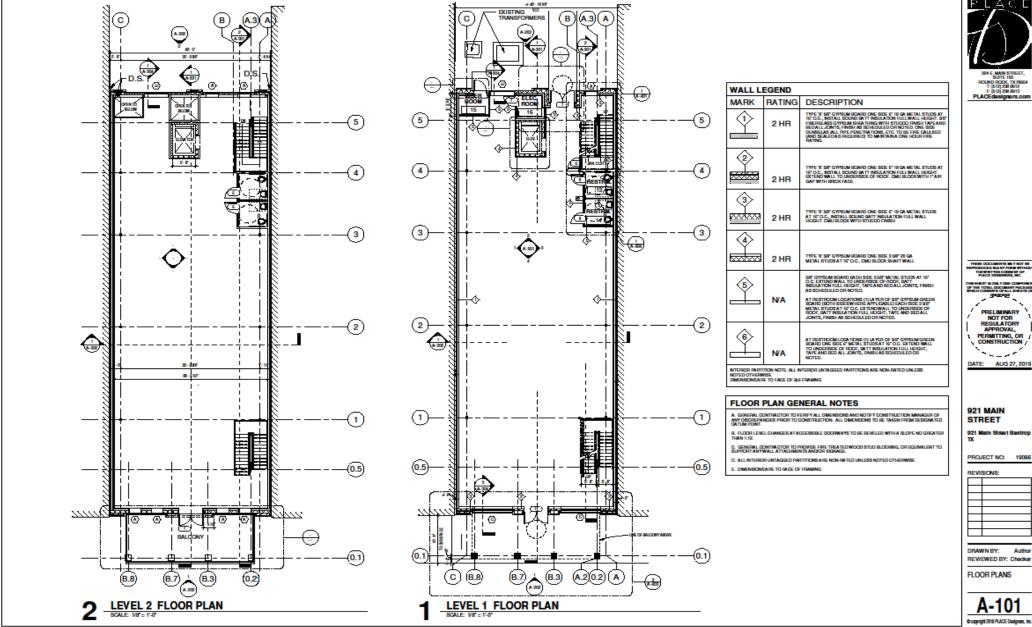
#### **Building TI**

- There was a sketch provided on 09-06-2019 by Stone Development Group for tenant to review and provide comments.
- Stone Development has had several design meetings/calls with the Art Institute to clear questions with the interior layout for the first and second floor spaces.









ROUND ROCK, TX 79664 T: [510] 298 8912 F: [510] 298 8913 PLACEdesigners.com

PRELIMINARY NOT FOR REGULATORY

APPROVAL, PERMITTING, OR CONSTRUCTION

921 MAIN STREET

921 Main Street Bastrop

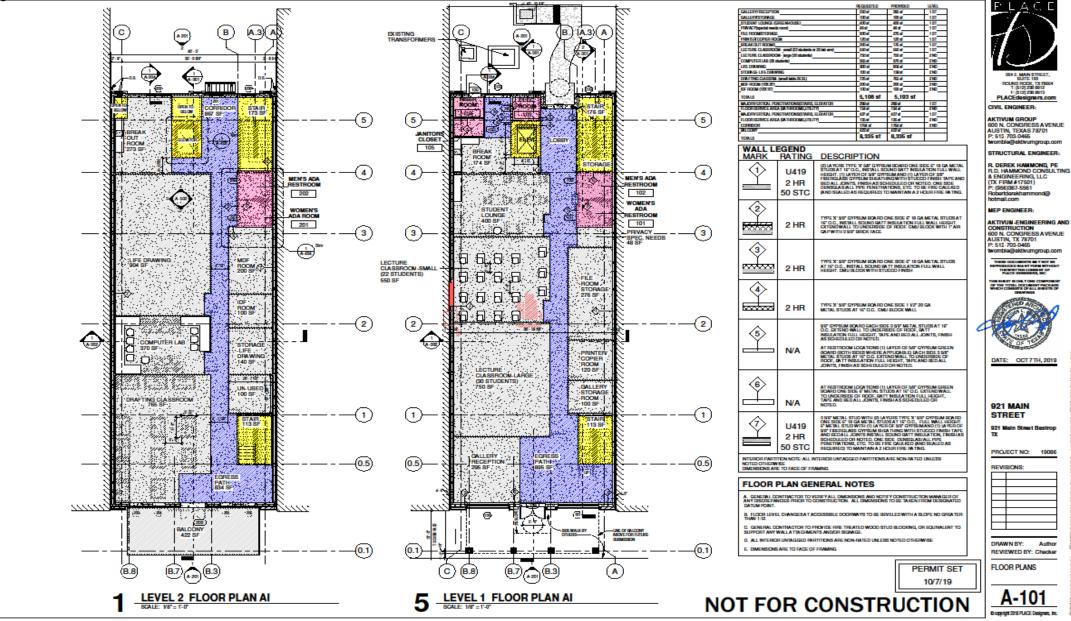
PROJECT NO: 19086



DRAWN BY: REVIEWED BY: Checker

FLOOR PLANS

A-101 Compright 2018 PLACE Designers, Inc.



10/16/2019 21

Author

#### Budget



47

• Original budget: \$1,800,000.00

• Change orders to date: \$0.00

• Change Orders submitted

• NA

- Change Orders approved
  - NA
- See attached log

# Change Request/Order Log



Change Request #	Date	Description	Amount	Approved	Declined	Included in Change Order #
01			\$0.00			
02						
03						
04						
05						

10/17/2019 49

#### Procurement



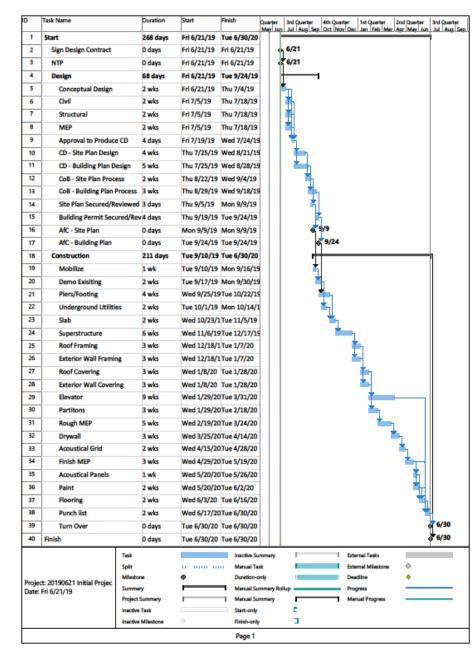
Long Lead items (just releasing)

- Structural Steel
- Elevator
- Electrical Switchgear
- Lighting
- Storefront
- Interior Doors

#### Schedule

#### Schedule Milestones

- 3-week permit impact
- Oct. 25 Building Permit
- Oct. 10-16 Mobilization to site.
- Oct. 16 Demolition starts
- Oct. 24 TI Design complete
- Jan. 09 Steel erection starts
- Jan. 28 Roof dried in.
- June 30 Projected Substantial completion.





#### **Construction Activities**

# **\$**

#### **Division 01 – General Requirements**

- Shell design complete.
- Interior design complete within 30 days.
- The Historic Appropriateness presentation materials have been submitted to the City for approval on 10-10-2019.

#### **Division 02 – Site Construction (no change)**

- Select demolition of the existing slab on grade. Most of the existing slab will remain with portions removed to install the structural portion of the foundation.
- Utility locate and removal for new connections of water, sanitary, gas and fire.
- Install SWPPP BMP (silt fencing, erosion control)

10/16/2019 26

#### Construction Activities cont.



#### Division 03 – Concrete (no change)

• A layer of shotcrete has been placed over the existing exterior walls of the adjacent buildings to aid in further deterioration and provide some stabilization.

#### **Division 04 – Masonry**

- Masonry repairs should be made to the adjacent properties. This is not part of the contract scope of work. Further analysis is needed for a final decision.
- Exterior shoring of the walls has been required by the City.
- Interior repairs to both adjacent properties should be suggested to the owners.

#### Construction Activities cont.



#### **Division 05 – Structural Steel**

• Shop drawings in process.

**Division 06 – Woods and Plastics** 

**Division 07 – Thermal & Moisture Protection** 

**Division 08 – Doors & Windows** 

**Division 09 – Finishes** 

**Division 10 – Specialties** 

**Division 11 – Equipment** 

**Division 12 – Furnishings** 

**Division 13 – Special Construction** 

#### Construction Activities cont.



#### **Division 14 – Conveying Equipment**

• Submittals have been received for elevator equipment and interior finishes. The finishes are being reviewed by the BEDC.

#### **Division 15 – Mechanical**

Submittals requested for underground materials.

#### **Division 16 – Electrical**

• Submittals requested for electrical gear, panels and light fixtures.



# Request For Information

RFI#	Date Sent	Date Answered	Days to Answer	Question	Response	Cost Impact	Schedule Impact
01							
02							
03							
04							
05							
06							
07							
08							
09							

#### **Submittals**



- Critical submittals
  - Concrete (in process)
  - Reinforcing steel (in process)
  - Structural steel (in process)
  - Elevator (received)
  - Underground MEP items (requested)



































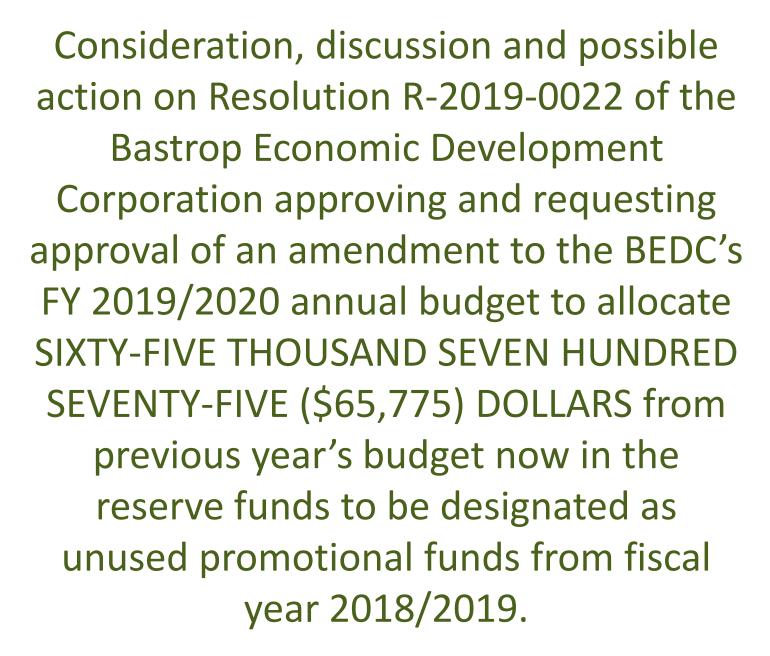


#### **Upcoming Highlights**



- Interior Design documents completed.
- Demo permit issued.
- Mobilization for construction activities.
- Select demolition of the existing slab on grade.

3.4Regular Business& Presentations





# 3.5 ACTIVITY REPORT



### Marketing and Other Events Attended

- Phallan attended the Chamber Board Meeting on September 18th.
- Angela attended the City Council Meeting on September 24<sup>th</sup>.
- Phallan attended the B.E.S.T. Breakfast on September 27<sup>th</sup> in Smithville.
- Phallan and Jean attended a Texas Music Office meeting on October 7<sup>th</sup> in Austin.
- Phallan and Jean attended Improving Regional Mobility Together on October 7<sup>th</sup> in Austin.
- Jean travelled to San Antonio for the TEDC 2019 Annual Conference October 9-11<sup>th</sup>.
- Jean is currently in Denver CO attending final training classes for CEcD Certification October 18-27<sup>th</sup>.



### Business Recruitment Activity Matrix



	SEPTEMBER 2019	FY 2019 YTD 65
OUT OF REGION VISITS	0	28
SOURCES OF LEADS	1	55
Internal Leads		
Direct Company	0	9
Local/Regional Broker	0	6
Site Consultant	0	1
Site Location Partnership	0	12
Other	0	2
External Leads		
Austin Chamber	1	18
State	0	7
PROSPECT FOLLOW UP REQUEST	327	2271
PROSPECT VISITS	0	24
New (1 <sup>st</sup> )	0	12
Repeat	0	12
Announcements	0	2

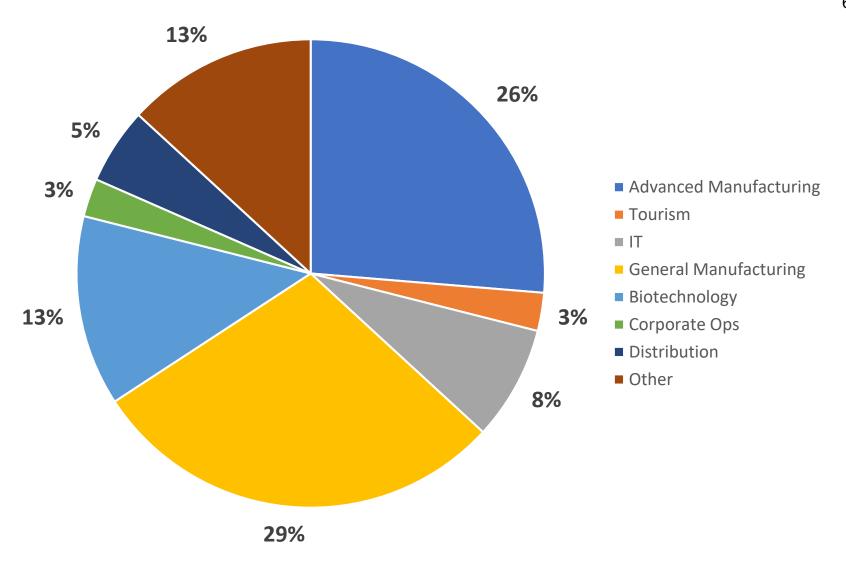
## Business Retention & Expansion

#### **Existing Business Engagements**

	September 2018	September 2019	FY 2019 YTD
TOTAL ENGAGEMENTS	0	10	97
In Person Visits	0	2	38
Assistance Requests	0	6	47
Workforce Dev. Mtgs.	0	2	12



# FY 19 YTD LEADS BY INDUSTRY



**Project Updates** 

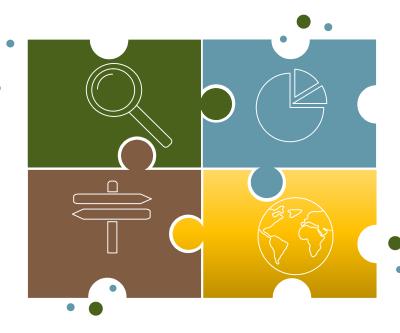


# Project Updates

- 921 Main: Progress report provided by project manager.
- Downtown Trail: Awaiting final approval with TxDOT. Construction expected to commence in January 2020 in conjunction with Main Street Improvement Project.
- Technology Drive: Redrafting the interlocal agreement and will be working with Bastrop County, City of Bastrop, and Bastrop EDC in the coming weeks.
- Applied for Texas Industry Partnership (TIP)
   Program grant in partnership with New Republic Studios and the Art Institute. \$150,000 matching grant.



#### WEBSITE ANALYTICS SEPTEMBER 2019

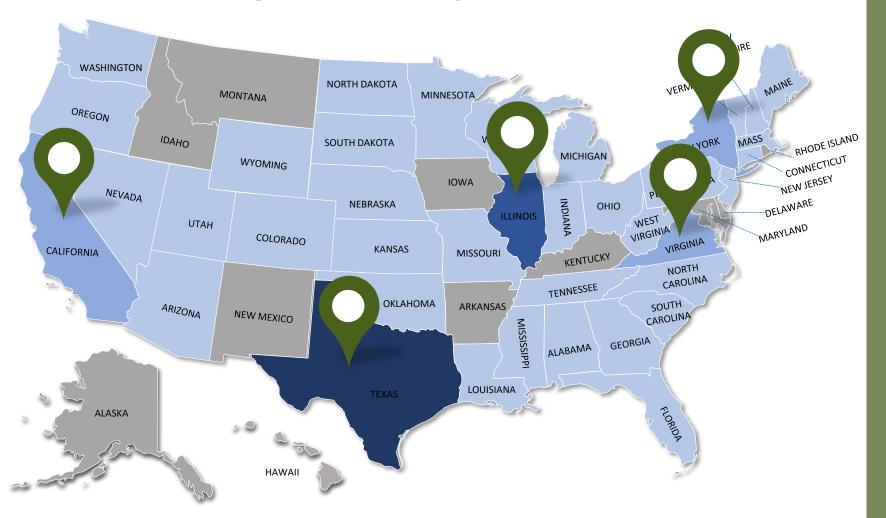


- 1,476 Unique Users; 2,900 Page Views
- 87.2% New vs. 12.8% Returning Users
- 40 States & 23 Countries represented by website visits in September
- Top Pages Visited: Meet the Staff, Community History, News, Blog, About, Contact Us
- 33% found the website organically through search engines; 56.9% visited directly using URLs; 7.2% visited via social media, and 2.9% were referred.



#### WEBSITE ANALYTICS SEPTEMBER 2019

# Users visiting website by state comparison



# TOP 5 WITH MOST VISITORS

#### **States:**

**Texas** – 565

Illinois – 131

California - 57

Virginia – 41

New York – 20

#### **Countries:**

**United States** – 1,318

Argentina – 48

Canada – 41

Philippines – 24

India – 8

South Korea – 8



### OWNED MEDIA

## **Social Media Engagement**

	September 2018	September 2019
TOTAL LIKES/FOLLOWERS	5,073	5,540
Facebook Page Likes	3,810	4,225
Twitter Followers	1,118	1,117
LinkedIn Followers	145	198



# 4.1 Executive Session

The Bastrop EDC Board reserves the right to convene into Executive Session at any time during the meeting regarding any agenda item in compliance with the Texas Open Meetings Act, Chapter 551 Government Code.



# The Bastrop EDC Board of Directors will meet in a closed/executive session pursuant to the Texas Government Code, Chapter 551, to discuss the following:

- **1) Section 551.071** Consultation with Attorney Request from AEI Technologies for final reimbursement
- **2) Section 551.071** Consultation with Attorney and **Section 551.087** Deliberation regarding the commercial or financial information received on potential projects Project Paint by Number, 921 Main Street Project, and Project Q-Bert
- **3) Section 551.071** Consultation with Attorney **Section 551.072** Deliberation about the purchase, exchange, lease, or value of real property Project Agnes II, Project Compassionate, Project Green, Project Noah, Project Gnome, Project Technology/ MLK, Project Bronze Star, Project Paint by Number, Project Molly, and Project Q-Bert
- **4) Section 551-074** Personnel Matters to deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of an employee.
- **5) Section 551.074** Personnel Matters to deliberate on the appointment of an executive director.

4.2

Executive

Session

The Bastrop EDC Board of Directors will reconvene into open session to discuss, consider and/or take any action necessary related to the executive session items noted herein.



# 5. ADJOURN

Next Regular Meeting: November 18, 2019

